**Opportunity Statement:** Description of the need the program will seek to solve

**Goal:** Intended aim/impact over the life of a program

**Rationales:**
Why will program activities produce results?

**Assumptions:**
What factors necessary for success are already in place?

**Resources:**
People, time, material, funds dedicated to a program

**Activities:**
The actions a program takes to achieve intended results

**Outputs:**
The tangible, direct products of program activities

**Outcomes:**
Changes expected to result from the program

**Long-term Outcomes:**
Changes you hope to see
Typically a change in condition—human, environment, economic

**Medium-term Outcomes:**
Changes you want to see
Typically a change in behavior, decisions, practices, or policies

**Short-term Outcomes:**
Changes you expect to see
Typically a change in learning, skills, attitudes, or opinions

**External Factors:**
Other influences on program results; circumstances beyond program control

(Modified)Source: www.innonet.org